

marintec INDONESIA

International Exhibition
and Conference Focusing
on Indonesia's Growing
Shipbuilding, Repair, Offshore,
Port Equipment and Maritime
Industries

26 - 28 November 2014
Jakarta International Expo
Jakarta - Indonesia



INDONESIA'S FIRST COMPREHENSIVE MARITIME EXHIBITION AND CONFERENCE

Marintec Indonesia will be the first comprehensive maritime event to be held in Indonesia. There will be a high-quality exhibition that will provide sellers of marine equipment and maritime products and services with the maximum opportunity to meet with buyers and decision makers. An international conference and a full program of technical seminars will be held alongside the exhibition.

Why Indonesia?

- Indonesia's economy showing robust growth of 6 - 7%, demand for marine transportation is snowballing
- Rapid expansion in cargos of raw materials and finished goods into and out of Indonesia, increased demand for coastal and inter-island shipping is outstripping supply
- International shipbuilders are investing in JV projects with local yards. There is a huge market for repairs and replacement parts of the Indonesian ocean-going and coastal fleet, as well as an increase in new-building orders



Why exhibiting at Marintec Indonesia 2014 is a must ?



- The high potential of the Indonesian maritime industry making it a perfect market for finding new buyers for your products and services
- A dedicated and international trade exhibition for maritime, shipping, ship building service providers
- An ideal platform for meeting more business contacts and exchange most updated market information and ideas for industry experts
- Organised by UBM, a leading exhibition organiser in the world, also organised Marintec China and Sea Japan which are well-recognized and possess a large database for a high quality trade visitors to the show



CONFERENCE

In conjunction with the exhibition, an international conference will be held on 26-28 November 2014, it will provide an invaluable platform to discussing different topics in maritime technologies, latest industry information, and market insight with an emphasize on Indonesian ship building, repair, offshore and port equipment and technology.

EXHIBIT PROFILE

- Shipbuilding
- Ship repair
- Ship conversion
- Marine equipment
- Coatings
- Ship design, CAD systems
- Classification
- Ship registry
- Surveying
- Communication system & services
- Ship management services
- Offshore products & services
- Port equipment & services
- Dredging
- Navigation systems
- Safety & security
- Finance & insurance
- Societies & associations
- Publications
- Ship chandlery

VISITORS PROFILE

Marintec Indonesia will bring together all the key people who are part of the decision-making process for the purchase of new products and vendor selection. In this 3 high-impact event days of networking, project designers, engineers, operations, purchasing and directors of Indonesia's most important shipyards and ship owners, searching for new technologies, best practices and the best negotiations.

Key sectors to visit Marintec Indonesia :

- Shipyards
- Shipbuilders
- Decision-making professionals
- Ocean Shipping Lines
- Maritime and port support companies
- Consultants
- Maritime Authorities
- Shipbuilding and repairs
- Oil and gas sectors
- Mining sector

ABOUT THE VENUE



Jakarta International Expo is located in the central of Jakarta and also well – known as Arena Pekan Raya Jakarta or Jakarta Fairgrounds. It consists of exhibition halls of different sizes and built, meeting rooms and open space to accommodate requirements of various events.

It is the home of many prestigious events from trade fairs, conferences to entertainment with convenient access from all over Jakarta, served by the city tollway and easy access by main roads. Equipped with facilities and infrastructure to accommodate any events, Jakarta International Expo is also surrounded by many hotels of various ratings nearby.

COST OF PARTICIPATION

Shell Scheme Package **USD 450 / sqm**

Raw Space Only **USD 390 / sqm**

All prices are subject to **10% VAT**

BE PART OF OUR GLOBAL PORTFOLIO IN MARINE



Marintec China

Regarded as the only gateway to the Asian maritime market, Marintec China has grown to be the largest ever! Being the most recognised maritime trade show in Asia, Marintec China is definitely an international marketplace for buyers to source from international sellers showcasing their latest marine, ship design, offshore engineering and port technology.



Sea Japan

Sea Japan International Maritime Exhibition & Conference has been held biennially since 1994 in Tokyo Big Sight Exhibition Center. In 2012, Sea Japan recorded the participation of more than 466 exhibitors from 27 countries and attended by more than 15,000 trade visitors. The next edition of Sea Japan will be held in April 2014.



Imabari Maritime Fair

With so many shipbuilders based in Imabari, Bari-Ship offers you an amazing opportunity to meet and demonstrate your products not only with decision-makers and procurement staff, but also with the designers, engineers and technicians in the yards who will actually use your products. Imabari-home to 60 ocean-going ship owners and more than 210 domestic ship owners! Ship owners based in Imabari control some 830 ocean-going ships, accounting for one third of Japan's merchant fleet. In addition, Imabari is home to owners of 210 coastal vessels.



Cruise Shipping Miami

Cruise Shipping Miami is the premier exhibition for companies & organisations seeking to or currently doing business with the international cruise industry. The show offers the opportunity to be part of the industry's most authoritative professional showcase. CSM attract a broad

range of industry players and deliver to you the audience you are looking for--cruise industry buyers and decision makers--unlocking business potential across all product sectors.



Cruise Shipping Asia

Cruise Shipping Asia-Pacific is the world's only annual cruise ship expo and trade show event focused on the entire Asia cruise market. This year's newly revitalised cruise conference will feature the first Asia Cruise Tourism Summit, a critical convergence of leading government officials, ministerial level officials, senior executives from the cruise lines, and worldwide ports.



Naval Shore - Marintec South America

Navalshore-Marintec South America, universally acknowledged as the strategic event for the maritime value chain in Brazil, provides opportunities for your company to drive new revenue with a highly qualified audience.



Offshore Marintec Russia

Is the first Russian specialised exhibition and conference, which will offer an opportunity to have a complete grasp of modern technical means necessary at all stages of offshore energy resources development from geological prospecting and producing to transportation and storage.

ABOUT THE ORGANISER

Owned by UBM plc listed on the London Stock Exchange, UBM Asia is Asia's leading exhibition organiser and the biggest commercial organiser in mainland China, India and South East Asia. Established with its headquarters in Hong Kong and subsidiary companies across Asia and in the US, UBM Asia has a strong global presence in 25 major cities with 30 offices and over 1,200 staff.

With a track record spanning over 30 years, UBM Asia operates in 19 market sectors with 160 dynamic face-to-face exhibitions, 75 high-level professional conferences, 28 targeted trade publications, 18 round-the-clock vertical portals and virtual event services for over 1,000,000 quality exhibitors, visitors, conference delegates, advertisers and subscribers from all over the world. We provide a one-stop diversified global service for high-value business matching, quality market news and online trading networks. UBM Asia has extensive office networks in China, Southeast Asia and India, three of the world's fastest growing B2B events markets.

Many of our trade fairs are well-recognised by the industry they serve. Particularly in the marine industry we organise: Marintec China (Shanghai), Sea Japan (Tokyo, Japan), Imabari Maritime Fair (Imabari, Japan), Cruise Shipping Miami, Cruise Shipping Asia, Intermodal India, and Navalshore Marintec South America. For more information about UBM Asia and our events, please visit www.ubmasia.com

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